

Integrierte Daten-Hubs als Basis vielfältiger Energie- Anwendungen

Münchener Kreis | Juni -28, 2017

Three major factors are driving the revolution of energy systems

Breakthrough technology

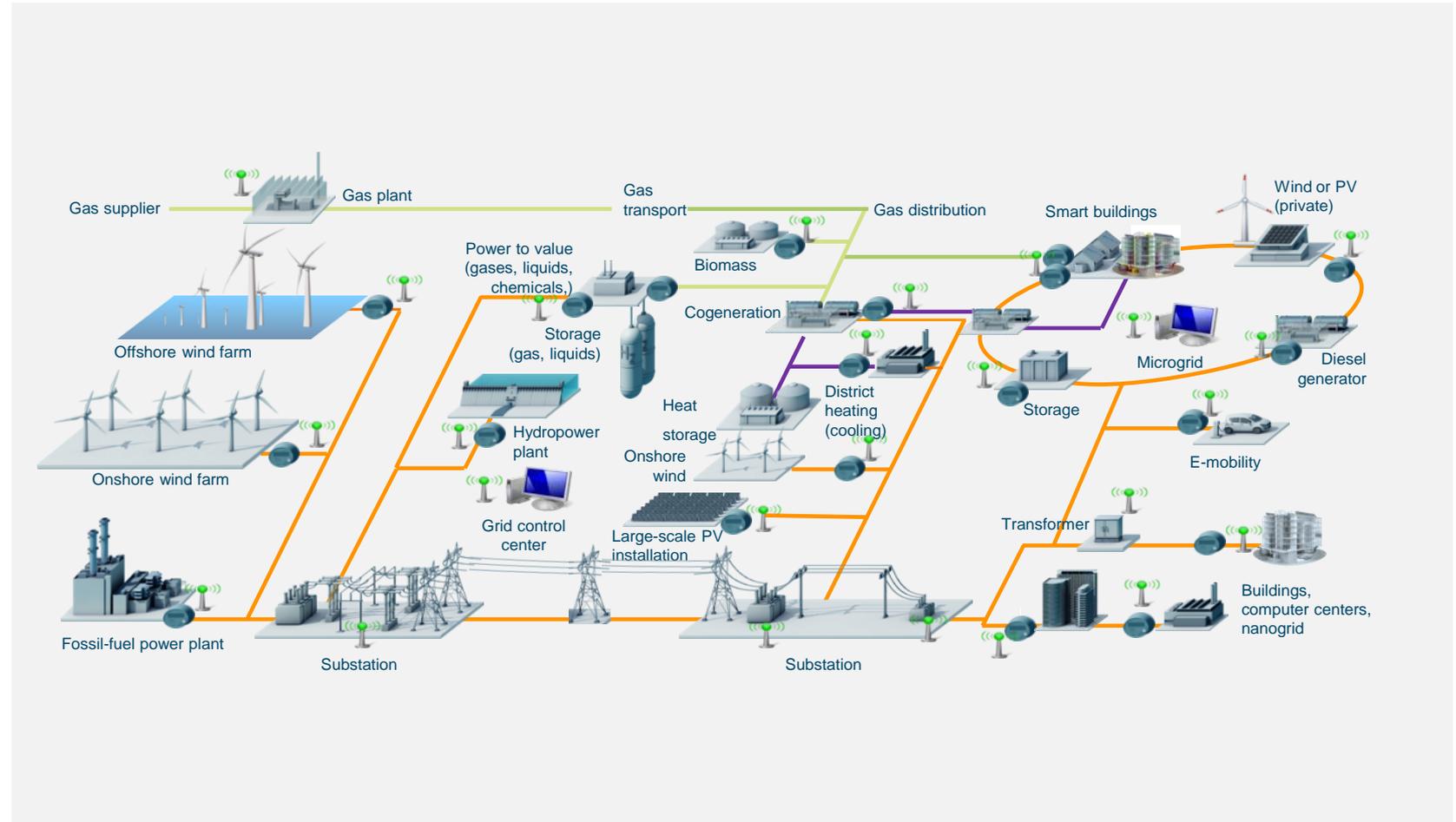
- Sensors, analytical algorithms
- Small scale power generators
- Energy storage, e-Mobility
- Electrical heating/cooling, heat pumps , Power-to-x

Political targets

- Energy efficiency targets
- CO₂ reduction targets

Changing customer behavior

- From passive consumers to active participants
- Own energy generation systems



Will new business models and new players eat our/your business?



Siemens' installed base – Tremendous amount of data that can be leveraged for new business models

The amount of data produced by Siemens products in one day



25

gigabytes
per day

Siemens gas
turbine



30

gigabytes
per day

Siemens EnergyIP
smart grid platform



60

gigabytes
per day

Siemens computer
tomograph



100

gigabytes
per day

Siemens control-
lers in particle
accelerator CERN



6

terabytes
per day

Siemens traffic
management
system Potsdam

Electrification – Automation – Digitalization – A strong and complete offering for our customers' needs



Design and engineering

Automation and operation

Maintenance and utilization

Siemens software

PSS® Power system simulator suite,
spectrum power, EnergyIP applications



Siemens digital services

Metering intelligence, energy transparency and efficiency,
data discovery, metering operations



MindSphere

The cloud-based, open IoT operating system

Platform as a service

EnergyIP platform



Enabler: Infrastructure as a service (storage, processing power, provider agnostic)

Digitally enhanced electrification and automation

Substation automation and protection, field area networks with sensors, meters, controls, concentrators



Holistic IT security concept

Source: Press and Analyst event "Shaping Digitalization. Innovation at Siemens" on Dec 7, 2016/<http://www.siemens.com/press/en/events/2016/corporate/2016-12-innovation.php>

The entry point to develop applications and digital services

Enabler ...

... for digital transformation



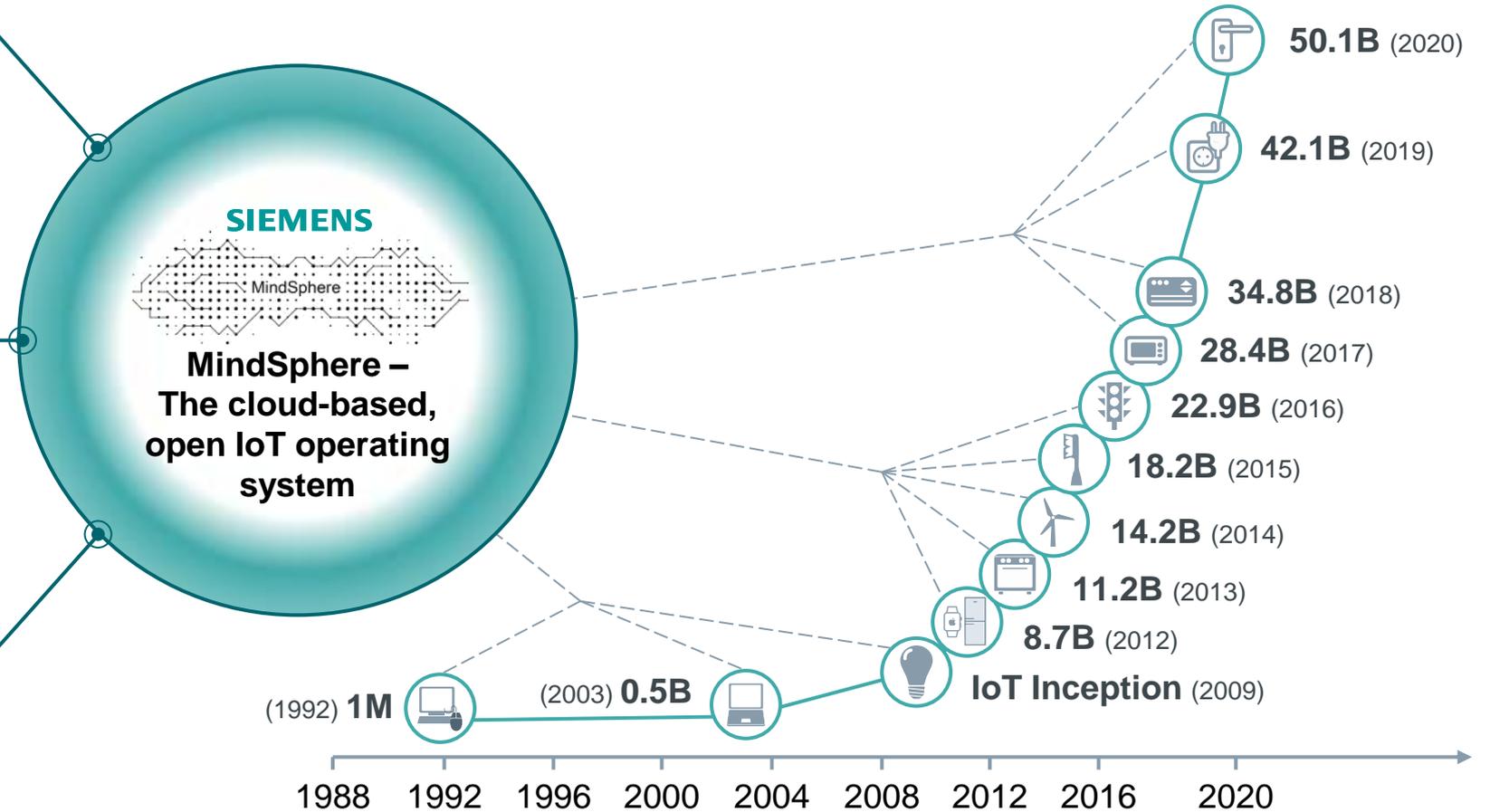
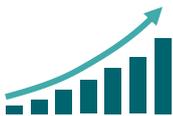
Foundation ...

... for development of applications and digital services



Multiplier ...

... for your digital business



MindSphere – The cloud-based, open IoT operating system from Siemens

foundation for a strong open ecosystem



MindApps

Developed by Siemens, OEMs, end customers and app developers



MindSphere

Various cloud infrastructures: Public, private or on-premise



MindConnect

Secure plug and play connection of Siemens and third party products

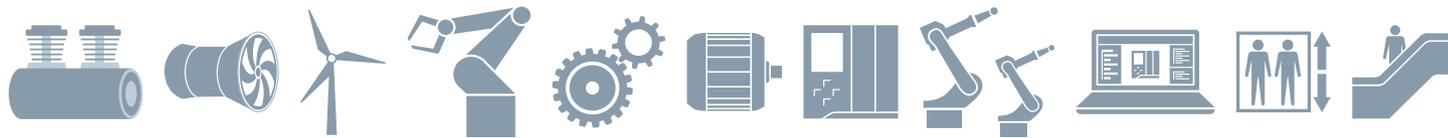


- 1) Domain-specific: Data model, APIs for apps, microservices / components
- 2) Energy IP will be running on MindSphere

Application owner / developer: Utility Siemens 3rd party Not existing yet

MindSphere to increase business value for equipment suppliers and operators

Equipment supplier



Equipment operator



Business value

- Increase service efficiency/ lower warranty expenses
- Offer additional services and new business models
- Enhance products via feedback loop to R&D

- Increase uptime/asset availability
- Optimize assets
- Increase maintenance efficiency

MindSphere combines solutions for infrastructure operations



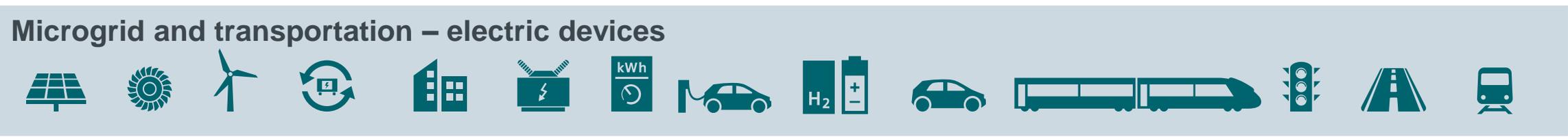
Operating system of a city

Siemens Software and Digital Services



MindSphere – the cloud-based, open IoT operating system

Microgrid and transportation – electric devices



Holistic IT security concept

MindSphere – Highest IT security standards – Digital carefreeness



Data in motion is always at least 256 bit SSL/TLS encrypted



Data in rest is located on datacenters that comply to all required certificates e.g.

- Quality management DIN EN ISO 9001: 2008
- IS management systems Requirements ISO/IEC 27001
- IT service management ISO/IEC 20000: 2005



Data in use for analytics is handled by authorized personnel on secure software following standardized processes.

The customer controls these authorization levels and is the owner of this data. Siemens acts a data custodian.

Kontakt



Thomas Vogl
EM DG SWS

Humboldtstrasse 59
90459 Nürnberg

Mobil: +49 (172) 531 8823

Fax: +49 (911) 433-8513

E-Mail: vogl@siemens.com

[siemens.com/digitalgrid](https://www.siemens.com/digitalgrid)