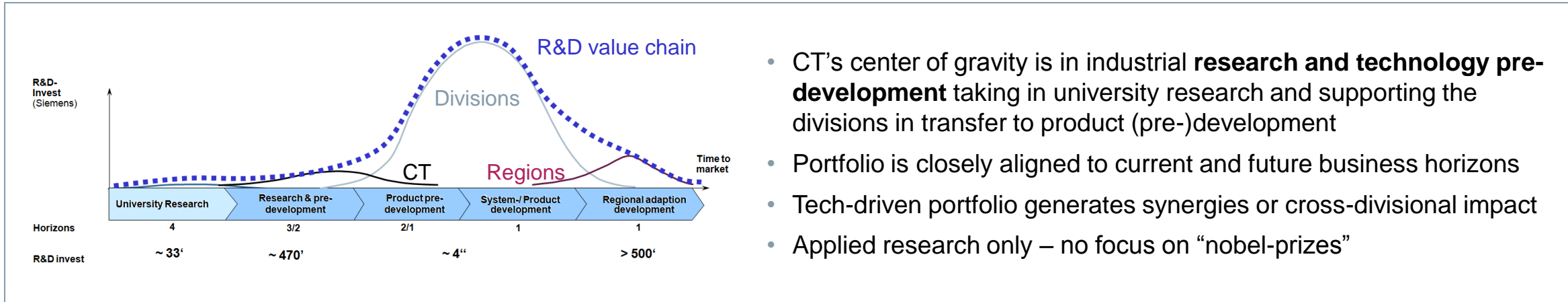


# Corporate Research

Siemens approach

# Siemens Corporate Technology CT Key Characteristics



- CT's center of gravity is in industrial **research and technology pre-development** taking in university research and supporting the divisions in transfer to product (pre-)development
- Portfolio is closely aligned to current and future business horizons
- Tech-driven portfolio generates synergies or cross-divisional impact
- Applied research only – no focus on “nobel-prizes”

## Key Characteristics

### Financing Model

~60% Division Funding (BMC<sup>1</sup>)

~10% Public Funding (S&G<sup>2</sup>)

~30% Corporate Funding (CMC<sup>3</sup>)

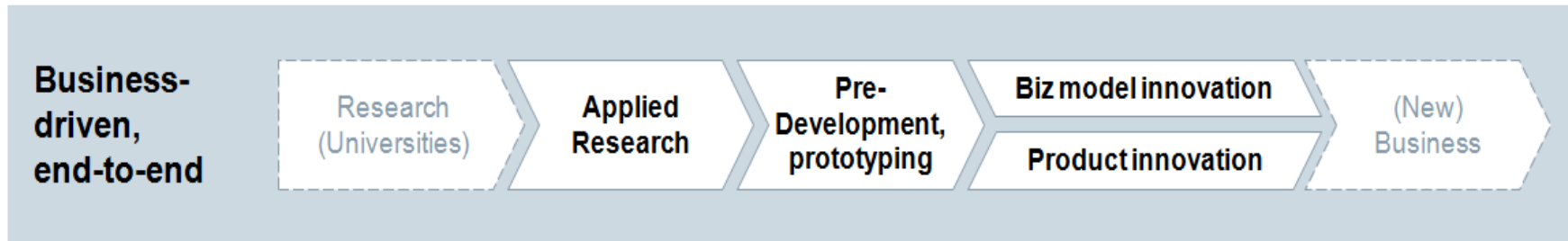
### Multiple Impact

### Future Horizon

Segment	H3	H2	H1
CMC	73%	24%	3%
BMC	30%	44%	26%
Total	55%	32%	13%

# Company Core Technologies (CCT)

## The Siemens approach to Technology & Innovation



**Transparent spending**

~500' EUR in FY18

**Clear leadership**

One manager per CCT

**Cooperation across units**

Corp. Technology

Divisions

**Co-location of cross-functional teams**

**Co-creation**

Customers next 47

CCT

Universities

- Cybersecurity
- Power electronics
- Connected (e)mobility
- Additive manufacturing
- Distributed energy systems
- Connectivity and edge devices
- Data analytics, artificial intelligence
- Software systems and processes
- Simulation and digital twin
- Autonomous robotics
- Future of automation
- Energy storage
- Blockchain
- Materials